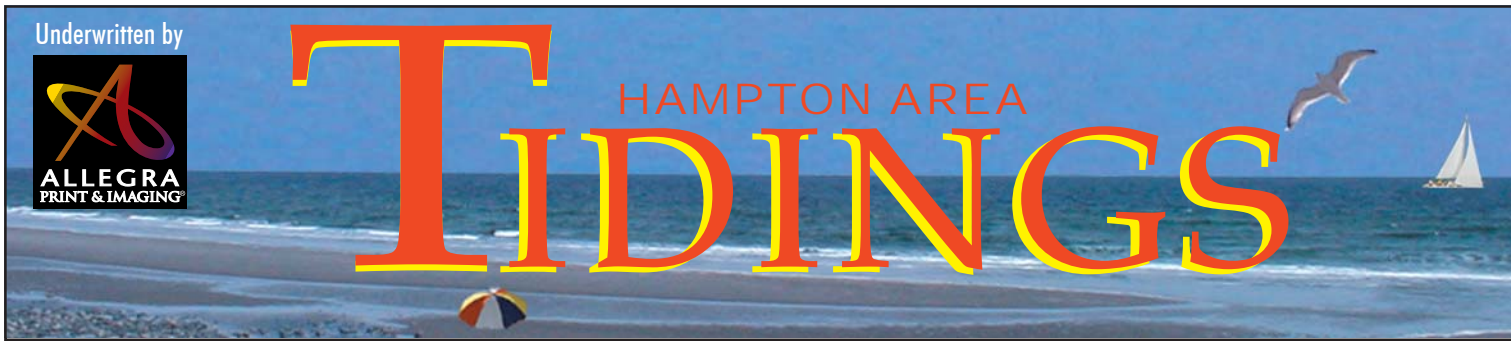


Underwritten by



TIDINGS

HAMPTON AREA



October 2009



Hampton Area Chamber of Commerce Monthly Newsletter



2009 HOLIDAY AUCTION

Thursday, November 12, 2009

Galley Hatch Conference Center
815 Lafayette Road, Hampton

Doors open at 5:30 pm



Start the holiday shopping season at the festive 2009 Holiday Auction. The evening features a silent auction of gorgeous holiday wreaths and a live auction filled with gifts for children, jewelry, home decor, travel, sports, and professional services. Enjoy hors d'oeuvres, sweet treats, and a cash bar. Perhaps you'll win one of the raffles or prizes. Bring your family and friends for this traditional event. Don't miss the bargains!



*Proceeds to benefit the Hampton Rotary Club
and the HACC*

Event Underwriter:

BEAN INSURANCE AGENCY LLC

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Hampton Beach, New Hampshire



It's clear to "sea".....

Hampton Beach has 2010 vision.

Enjoy this vision of success, by reserving your space in the chamber of commerce's most valuable marketing tool -

2010 Hampton Beach Visitors Guide

- 30,000 copies printed & distributed.
- More than 1/2 mailed directly to request.
- 5000 copies shipped to Canadian Travel Shows and the Big E.
5000 copies at Seabrook NH State Welcome Center.
- Online version available for viewing and downloadable!
- 80 full color pages of invaluable information and advertising.

Limited Advertising Space Available! 2009 Advertisers given top priority and will receive more information along with a copy of last year's ad in a separate mailing, advertising restricted to paid-up Hampton Area Chamber of Commerce members only! Advertising Rates available upon request. Advertising space commitment due by Friday, Nov 6 • Ad copy due by Nov 20. The official publication of The Hampton Area Chamber of Commerce.

For more info call Bob Houle at 603-502-1556 or renh37@yahoo.com

Proudly Serving Hampton, Hampton Beach, Hampton Falls, North Hampton, Rye & Seabrook

The Hampton Area Chamber Presents . . .

SEACOAST RESTAURANT WEEK

November 16-20, 2009

The Hampton Area Chamber invites its restaurant members to participate in Restaurant Week, offering menu specials with prix fixe two-course lunches up to \$12.95 and prix fixe three-course dinners up to \$21.95. Restaurant members should respond by October 27, 2009 with prices and menu selections for the free publicity provided by the Chamber.



See the separate insert in this newsletter for complete details.

MEMBER NEWS

News from **The Leddy Center**: Mary Gatchell and her band from NYC now includes the well-known and highly respected drummer, Rodney Holmes. Holmes joined the Santana Band for the Santana-Bob Dylan Tour, followed by offers in the jazz area to record and tour with the legendary Brecker Brothers, performing on their Grammy-winning album, "Out Of The Loop" and on their Grammy-winning song "African Skies". Rodney's new album is "Twelve Months of October" and includes Steve Kimock on guitar. Mary's guitarist is the roaring Peter Calo. Peter tours regularly with the likes of Carly Simon, Queen Latifah, Linda Eder, Joe Pesci, Rosie O'Donnell, James Taylor, Willie Nelson, and many others. Peter was lead guitarist for Broadway's "Hairspray" and plays on the Grammy award winning original cast recording. Peter has performed on "Good Morning America", Regis and Kelly, CBS Good Morning, among many other television shows. Rounding out Mary's band on Friday, October 16, at 7:30 pm, is bassist Peter Donovan, a Juilliard graduate, who has played with the New York Philharmonic, The Who, Bono, Quincy Jones, Wynton Marsalis, and Barbara Cook. He played bass on the 2008 Broadway Cast Recordings of "South Pacific" and "Fiddler on the Roof" and is presently bassist on Broadway for Disney's "Mary Poppins".

Mary Gatchell brings her singer/songwriter/pianist talents to Leddy Center once more, as she presents her smooth and exciting style of performing timeless jazz standards and her own light rock and pop creations. Mary and her incredible band are among some of the most premiere musicians on the East Coast and together will perform a magical evening, October 16, for the Leddy Center audience. Mary has her degree in Jazz Theory and Composition from NYU and has sung with Lionel Hampton, Clark Terry, Tito Puente, Al Grey, and Gerry Bergonzi. She has been featured in the Lew Anderson Big Band, and has performed at Avery Fischer Hall at Lincoln Center, The Blue Note, CBGB's, the Cutting Room, the Knitting Factory, and at the world famous jazz club, Birdland. Mary is Artistic Director and co-founder of Siena Summer Music, a summer classical and jazz music festival held each year in Italy. Visit Mary's festival at www.sienasummermusic.org.

Tickets for Mary Gatchell in Concert, Friday, October 16, are \$18. for adults and \$13. for full time students. Leddy Center box office on Ladd's Lane in Epping, is open Monday through Friday from 3:00 pm to 5:00 pm. Visit or call Leddy Center at 603-679-2781 for ticket information or order tickets on line at www.leddycenter.org. Leddy Center is located on Ladd's Lane, just off Rt. 27, in Epping. Mary Gatchell in Concert is underwritten by Seacoast Coca-Cola, and THE SHARK at 102.1 and 105.3 FM. Leddy Center is a non-profit NH Arts and Education Organization.

CHAMBER CONNECTION

A Daytime Networking Event

Wednesday, November 4, 2009, 11:30 to 12:30

Hampton Area Chamber members and their guests are invited to join us for this straightforward networking opportunity at the Chamber office, One Lafayette Road, Hampton, on the first Wednesday of most months from 11:30 to 12:30. Attendees will meet other professionals to make contacts and expand visibility for their businesses. There will be time for a short infomercial about your business, a featured speaker will present a topic of interest, and the rest is all about networking.

Contact Katie Curran at (603) 926-8718, ext. 104 or e-mail katie@hamptonchamber.com to reserve a spot. Space is limited to the first 25 reservations received. **Reservations are required.** An e-mail confirmation will be sent to each month's attendees.

WELCOME NEW MEMBER

Cogent Solutions LLC offers diverse experience and strength to small business owners to help unravel the challenging needs of today's business environment. Wrinkles in business performance become quite evident when a shift in the economy occurs. Cogent Solutions collaborates with business owners to identify areas where symptomatic solutions have been applied and dig down to the fundamental solution to improve profitability.



Jeanette McDonald

Cogent Solutions specializes in sales development utilizing a behavioral **COGENTSOLUTIONS LLC** based training program. **Everything POWERFUL BUSINESS SOLUTIONS** DiSC® Sales is a three part training program. Participants discover their individual sales strengths and challenges; recognize and understand customers' buying styles; and then learn to navigate successfully from their style to the customer. To ensure training is embraced and utilized, individual follow-up sessions are scheduled with sales associates.

Sales development also encompasses working with owners and sales managers to strengthen their sales department by selecting the right talent, defining the right outcomes, focusing on strengths, and unlocking the potential of each and every employee.

Visit Cogent Solutions at www.coso.biz to learn more, or contact Jeannette McDonald at 603-918-8642.

New Generation Thanks All Who Attended the Hampton Beach Seafood Festival

Being a grantee of the Hampton Rotary, New Generation would like to thank everyone who came out to support the Rotary at the Hampton Beach Seafood Festival. This fun weekend allows the Rotary to support local non-profits such as New Generation shelter for pregnant and newly parenting women. In addition to great vendors, excellent food and entertainment, your attendance is a great way to help the Rotary give back to the community. From all of us at New Generation, thank you.

Kelsi Deters-McCarthy
Executive Director
New Generation, Inc.

Congratulations to the 2009 Hampton Beach Seafood Festival Winners!



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North Hampton Firefighters



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**Hampton and Exeter Area Chambers of Commerce
Combine to Host**

“BUSINESS AFTER HOURS”

Wednesday, October 21, 2009 – 5:30–7:30 pm

**Galley Hatch Conference Center
815 Lafayette Road, Hampton**



It's time to have some fun! Join the combined Hampton and Exeter Area Chambers for an evening of “Spooktacular” fun at Business After Hours at the Galley Hatch Conference Center on October 21 from 5:30–7:30 pm. The Chambers are pleased to bring their members together for networking and socializing with a Halloween theme. Although it's not mandatory, dress up in costume if you dare!

Enjoy hors d'oeuvres and a cash bar, as well as door prizes and 50/50 raffle. Parking is free and plentiful at the Conference Center behind the Best Western Inn at Hampton. Admission is 2 business cards.



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Law Office of Eileen Nevins

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**Hampton Area Chamber
of Commerce**

One Lafayette Road
P.O. Box 790

Hampton, NH 03843
Phone: (603) 926-8718
Fax: (603) 926-9977

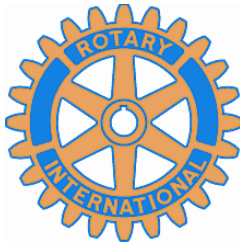
Hampton Area Chamber of Commerce Presents

“BUSINESS AFTER HOURS”

Wednesday, November 4, 2009 – 5:30–7:30 pm

Hosted by Hampton Rotary Club

Co-Sponsored by The Ashworth Hotel



Ashworth Hotel Breakers Lounge, 295 Ocean Boulevard, Hampton Beach

The Rotary Club of Hampton invites all to join them at the Ashworth Hotel Breakers Lounge for Business After Hours, Wednesday, November 4, 2009, 5:30–7:30 pm. Learn more about Rotary International and how this organization benefits the communities it serves.

This event, generously co-sponsored by the Ashworth Hotel, will offer excellent networking opportunities with Chamber members, Rotarians, and prospective members of both organizations.

Enjoy hors d'oeuvres, cash bar, and door prizes. Valet parking will be available, or free parking is available at meters on Ocean Boulevard. Admission is 2 business cards.

Business After Hours is open to Chamber members, their guests, and those interested in the Seacoast business community. For more information about the Hampton Area Chamber of Commerce, visit www.hamptonchamber.com.

See Local Events Calendar on www.hamptonchamber.com



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