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TIDINGS

HAMPTON AREA

March 2008  Hampton Area Chamber of Commerce Monthly Newsletter

WIDOW FLETCHER'S TAVERN NAMED CHAMBER "BUSINESS OF THE YEAR"



The Hampton Area Chamber of Commerce held its Annual Awards Dinner on March 6 at the Ashworth By The Sea Hotel, honoring member businesses in a variety of categories. Widow Fletcher's Tavern took the top award, "Business of the Year", in recognition of their 25th anniversary at 401 Lafayette Road in Hampton. Owner Parker Ryan accepted the award and spoke of his formula for the

continued success of Widow Fletcher's, which remains one of the most popular year round restaurants in the area, with good food and a friendly pub-like atmosphere, attracting locals, visitor, and even national political candidates who consider Widow's a must stop on the campaign tour.

Continued on page 2

Mark Thursday, April 17th on your calendar for the 2008 "Toast To The Coast"

The Hampton and Exeter Area Chambers of Commerce invite you to join us at the fourth annual "Toast to the Coast" to be held on the evening of April 17th at the Ashworth by the Sea. Be prepared to sample a variety of fine wines, noble brews, and savor hors d'oeuvres from some of the Seacoast's most exceptional restaurants.

Novice to experienced wine aficionados and foodies will have the best of all possible worlds at their fingertips Thursday, April 17th when two area Chambers of Commerce gather wine and beer distributors, as many as 10 fine restaurants, not to mention several bonafide wine experts, at the Ashworth Hotel Ballroom for an extraordinary night out. This annual event draws hundreds of guests from the Seacoast area and beyond.

It will be an evening of temptation with seared chicken breast with oranges from Ashworth by the Sea, lobster stew from Sharon's Sea Grill, decadent fudge and other confections from Hutchinson's Candy, and much more from other fine restaurants like the Purple Urchin, The

Continued on page 5

It's Here!

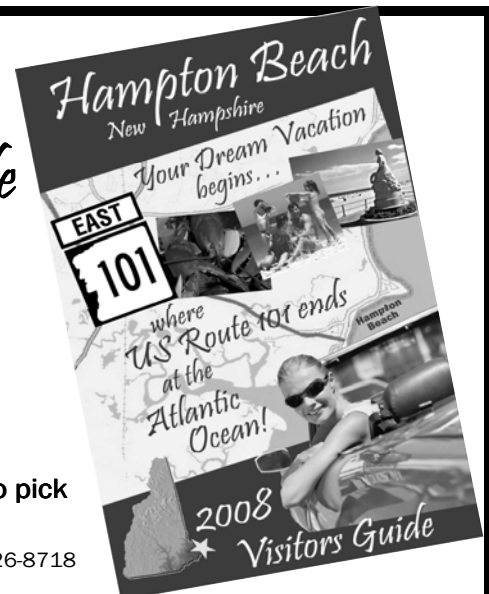
The Hampton Area Chamber of Commerce's 2008 Hampton Beach Visitors Guide

The 2008 Summer Season will be here before we know it, but the 2008 Hampton Beach Visitors Guide has already arrived ☐

This years 80 page guide remains the premier information guide for where to stay and what to do at Hampton Beach. In addition to accommodations listings, 2008 Hampton Beach area events, restaurant and shopping listings, you'll find a complete advertiser and business directory as well as the 2008 summer tide charts.

Stop by the Hampton Area Chamber of Commerce Office today to pick up your copy of this definitive guide to Hampton Beach.

The Chamber office is located at 1 Lafayette Road in Hampton (on the marsh) 603-926-8718





COMMUNITY SERVICE AWARD
CHANNEL 22 ADVISORY
COMMITTEE

SPECIAL RECOGNITION
AWARD
JACK KNOX



LIFETIME ACHIEVEMENT
AWARD
SENATOR BOB PRESTON



CHAIRMAN'S AWARD
DAVE CROPPER
CINNAMON RAINBOWS
SURF COMPANY



FAITH IN THE FUTURE AWARD
RON BOUCHER
CHEZ BOUCHER COOKING
SCHOOL



SEAFOOD FESTIVAL AWARD
ANN KAISER



CHAMBER CONNECTION
A Daytime Networking Event
Wednesday, April 2, 11:30 to 12:30
Featured Speaker: Richard Komando
Ameriprise Financial

Hampton Area Chamber members and their guests are invited to join us for this straightforward networking opportunity at the Chamber office, One Lafayette Road, Hampton, on the first Wednesday of most months from 11:30 to 12:30. Attendees will meet other professionals to make contacts and expand visibility for their businesses. There will be time for a short infomercial about your business, a featured speaker will present a topic of interest, and the rest is all about networking.

Contact Katie Curran at (603) 926-8718, ext. 104 or e-mail katie@hamptonchamber.com to reserve a spot. Space is limited to the first 25 reservations received. **Reservations are required.** An e-mail confirmation will be sent to each month's attendees.



PRESIDENT'S AWARD
UNITIL CORPORATION

Awards – Continued from page 1

A Lifetime Achievement Award went to Senator Bob Preston for his many years of commitment towards the betterment of Hampton Beach and the seacoast community.

One of the most popular awards of the evening honored Jack Knox of KW Entertainment as the #1 good will ambassador for over 30 years at Hampton Beach. Jack has been a major force in bringing excellence in entertainment to the beach, being a top notch musician and entertainer. Wednesday night fireworks at the beach would not be the same without The Continentals!

Channel 22 Advisory Committee was honored for their volunteer efforts and excellent service, with the Community Service Award. The Chairman's Award went to Dave Cropper of Cinnamon Rainbows Surf Company for the success of a year round beach business. Recognizing Chef Ron Boucher's continuing investment in the business community, the Faith in the Future Award was given for the opening of Chez Boucher cooking school in Hampton.

Ann Kaiser was given the Seafood Festival Award for her outstanding commitment and support of the Seafood Festival. Unitil Corporation was honored with the President's Award for their years of service to the Chamber and to the seacoast community. Their support is greatly appreciated.

The evening was complete with music for dancing provided by the fabulous Soul Mate Band.

MEMBER NEWS

Tom McGuirk and Leah Schaake are the newest additions to the **Yankee Trader Realtors** Seabrook/Hampton Beach sales team, as recently announced by this long-established Seacoast real estate company.

Tom and Leah join Kara Schaake and Kathy Macgregor in bringing a fresh approach to the residential and commercial sales and rental markets on the NH and MA seacoast, as part of a company with a 50 year history serving the local community. Tom is a State Representative, member of the Hampton Zoning Board, and a local business owner, specializing in commercial and second home property sales. Leah, who is a long-time resident and business owner for 18 years, is involved with local schools and specializes in residential property in the Seacoast area.



In addition to the new agents, Yankee Trader Realtors announces the launch of their new website, www.YankeeTraderRealtors.com, offering access to all of the local real estate listings and a host of other useful information regarding sales and activity.

Yankee Trader Realtors has locations in Hampton, Hampton Beach and Seabrook Beach.

Emmith Business Solutions, *Bookkeeping Professionals & Intuit Certified QuickBooks Training Center*, has been engaged to provide QuickBooks Support Services and/or Tax Return Preparation by the following companies/individuals: CGP + Associates, Contracts Associates, David Barr, Germinara Oil, Global Acquiring Consultants, Green Jeans, Hoeft & Hoeft Construction, Law Offices of Jeffrey Roelofs, Lee Cooperative Nursery School, Lynlouart, LLC, Medical Arts Hearing Instruments, Pamela Girardi, Sea Port Model Works, Therese Beecroft, and Tyler Machine Tool Company.

EBS is a Certified QuickBooks ProAdvisor and their Bookkeeping Specialists have the expertise to provide bookkeeping or training to a wide array of businesses. To learn more or schedule an initial consultation for your business in greater Newburyport or greater Hampton, please visit www.emmith.com or find their listing at www.hamptonchamber.com.

Hampton Historical Society Takes Membership Challenge

A charitable foundation based in Milford, NH has issued a challenge to Historical Societies in the state to increase membership. The Robert & Karin Finlay Foundation will award 3 donations of \$25,000 each to organizations that attain the highest number or percentage of growth in the membership in the year to end on October 31, 2008. The Hampton Historical Society has accepted this challenge and will need the help and support of the general community and our members to succeed.

The very first thing that will assist the Society is for 100% of our current members to renew their membership. Seventy five percent have already done so and reminders have been sent out. The next step is for current members to ask their friends, family and neighbors to visit the Tuck Museum and to encourage them to join.

The Trustees will also be working on special events; advertising and other activities that we believe will increase the membership in the Society. We have 460 members now and our goal should be at least 550 if we want a chance at the \$25,000 award.

We hope that our members and the community are proud of the Tuck Museum and its work and can "sell" our achievements. Membership forms are available on the web site (www.hamptonhistoricalsociety.org), or at the Tuck Museum. Besides operating the Tuck Museum, we provide school programs for over 1,000 students, offer public programming, and assist in historical

research. Check out the website for more information on what we provide to the community.

This is a great time to join the Historical Society!

For more information on Hampton's Tuck Museum, visit www.hamptonhistoricalsociety.org.

New Generation Shelter is gearing up for its Annual Auction to generate operating support its shelter and education program. The Sheraton Harborside Ballroom will hold the event Saturday, April 12th at 6pm. Auctioneer Joe Shanley will take bids for a list of items donated by area businesses and individuals. The auction committee is hoping to raise \$40,000 at this year's event.

"As a part of the Continuum of Care, we are helping women to find housing, create stability, and become self-sufficient," said Toni Trotzer, Executive Director. Over 70% of shelter residents find permanent housing through the program. Businesses and individuals are encouraged to sponsor the event by calling 603-436-4989 or email fundraising@newgeninc.org.

Last year the not-for-profit shelter raised \$25,000 auctioning off more than 120 items including: Red Sox Tickets; Patriots Tickets; Golfing in World-Class Resorts; Weekend Getaways; Artwork; Home-made Pies, gift certificates to area restaurants, gyms, spas, and more. Donations will support housing and educational programs, and offset the cost of food, heating oil, and transportation.

Celebrate Spring at the 16th Annual New Generation Charity Dinner Auction, With Auctioneer Joe Shanley
Save the Date! Saturday, April 12, 2008
Sheraton Portsmouth Harborside Hotel
Silent Auction, Hors d'oeuvres, Cash Bar,
Gourmet Dinner, and Live Auction!
Tickets: \$65 each
Reserve today! Call 603-436-4989.

Founded in 1987, New Generation, Inc. is a shelter for homeless pregnant women and mothers with young children that houses up to seven women and their children at a time, providing counseling, parenting education, nutrition and life skills, transportation to partnering Continuum of Care agencies, and aftercare. Other services: *Second Generation Thrift Shoppes* (now in Greenland and Rochester) and *Generation Gap Furniture Barn* provide affordable clothing, household items and furniture at a low cost. *Next Generation Daycare*, offers a safe, loving environment for infant and toddler children, is a Licensed Plus facility with Title XX slots for families working towards self-sufficiency. All New Generation services are in Greenland, NH. Second Generation Thrift Shoppe's second location is at 25 Old Dover Road, Rochester. For further info, email fundraising@newgeninc.org, call 603-436-4989, or visit New Generation at www.newgennh.com.

Lamprey Brothers of North Hampton is the first Community Partner of Second Generation Thrift Shoppe's Project Empower. Opened in 1993, Second Generation now generates over \$50,000 or 10% of New Generation Shelter's annual operating budget, by reselling community donations of clothing, furniture, and household goods. Second Generation hopes to engage corporations in community recycling, while creating awareness of the shelter program in the seacoast. The success story in Greenland led New Generation to open a second thrift shoppe at 25 Old Dover Road in Rochester one year ago.

"By becoming a sponsor, corporations can help New Generation to sustain itself while helping homeless families, and the environment," said Toni Trotzer, Executive Director. Lamprey Brothers offers energy efficient heating, cooling and indoor air quality solutions as well as alternative energy solutions such as solar and geothermal. Lamprey Brothers continues to offer a series of events on alternative energy solutions to educate community leaders and consumers on alternative energy resources.

Continued on page 4

Project Empower sponsorships are available from the \$250 Community Partner, \$500 Recycling Partner, and \$1,000 Investor to \$10,000 Investor levels. Nike Bauer was the first Platinum Investor of the program. Incentives for Project Empower sponsorship include banner advertising on Route 33, permanent in-store signage, website links, media announcements, and more.

About Lamprey Brothers: Lamprey Brothers has been keeping the Seacoast comfortable since 1923. Evolving from a wood, ice and coal delivery to oil delivery in 1934, has led to first class energy efficient heating, air conditioning and indoor air quality solutions. For the new millennium Lamprey Brothers now offers alternative energy solutions including solar, geothermal and BioHeat®. All of their heating oil is treated with Avalux which helps heating systems burn cleaner. In 2008 Lamprey Brothers became the first oil company in New England to be an ENERGY STAR Retail Partner. Lamprey Brothers is always delighted to give a neighborly tour of their facility at 63 Atlantic Avenue, North Hampton, NH.

Contact Amanda Bacon: 800-333-6703 or amandab@lampreybrothers.com

Chamber member **JP Pontbriand** is involved in scouting as Cubmaster of Pack 377 in Hampton Falls. There is a fundraiser in progress, offering flags of all sizes for sale. People may be looking to replace their worn flags or purchase additional ones, and this is an opportunity to help the Scouts as well.

They offer all sizes of flags, up to 20ft X 30ft, and all of the American flags they provide are top-quality, American-made flags. Sadly, most US flags are now imported just to save a couple of dollars. The Scouts will help people determine the correct flag size(s) and material for their needs, deliver the new flag promptly, and collect old/worn flags to be properly retired. Most people are looking for US flags, but they also provide NH state flags and Canadian flags, as well as indoor display flags. This fundraising approach incorporates many of the values the troop seeks to instill in the boys, including providing a service to the community, respect for our flag, and flag etiquette.

This is a great opportunity for area businesses and residents to support local scouting with little or no financial cost to themselves, since they would be purchasing a flag anyway. They just ask that their next flag purchase be a high-quality American-made flag purchased through the scout pack. Of course, having a back-up flag on hand is a good idea, too! Pack 377 in Hampton Falls is the only pack or troop in the area that has a "flag fundraising" program. Theirs is a novel concept, but one they believe reflects the values of Boy Scouting better than many other fundraising approaches.

To purchase a flag, or for more information, contact JP Pontbriand, Cubmaster - Pack 377 at 603-926-5943 or email pack377@brightbridge.com

When Roger Smith, Area Director of Fast-teks Off-Site Computer Services, heard that **OdysseyNH** was relocating their administrative offices to Hampton and needed help setting up their computer network, he jumped at the opportunity to lend a hand. Pictured from left are OdysseyNH Board of Directors President David Choate, Fast-teks Area Director Roger Smith, and OdysseyNH CEO Erik Johannessen.

OdysseyNH (ONH) currently has four residential facilities, in Hampton, Rochester and Canterbury and a wide area network (WAN) was imperative to connect the organization and Fast-teks' innovation and generosity saved the day! Located in Exeter, this national computer services company has trainers and Web site developers that have helped thousands of small business and home owners with their various computer needs. The company



sat down with ONH to determine not only what their needs were, but how they could meet those needs and still remain budget conscious. Smith and his team donated their time and expertise to plan the connection of ONH's locations through a wide area network for staff, teachers and caregivers, making their jobs much more efficient. So far the network has been installed in two of locations, and is up and running smoothly. Fast-teks will continue to work with OdysseyNH to connect the other facilities this spring.

OdysseyNH (formerly Odyssey House) helps young people, women and families overcome substance abuse and other tough issues with four residential facilities, and recently opened New Hampshire's first and only recovery high school at OdysseyNH Academy in Hampton. This state-of-the-art school helps clients continue their education while promoting the skills necessary to move forward with their lives. Thanks to Fast-teks, OdysseyNH's locations near and far have gotten closer to each other.

For information about OdysseyNH, visit www.odysseynh.org. For information about Fast-teks, visit www.fastteks.com.

WELCOME NEW MEMBERS

Owner Alicia Benedetto opened **Alicia's Pirate Shack**, located at 197 Ocean Blvd. between C&D Streets last summer. Alicia's French Fry menu is unique and tasty, have your fries done 10 different ways! You name it they will make it! There is a complete Pirate Theme: Props and Pirate Music all day long. Bring your camera and take pictures with the life size Pirate props.



Visit them on holiday weekends and meet and take your picture with Captain Jack, the live Pirate, or Alicia disguised as a Pirate Wench who really is the "Captain" of her ship!

Pirate Theme Menu Example: Shiver Me Timber Fries: Flavored Fries with Home Made Dipping Sauces; Booty Sticks: Mozzarella Sticks with a Special Raspberry Melba Sauce; Wenches Boatyard: Fried Haddock and Coconut Shrimp. Also featured in the Secret Treasures Chest are homemade Crunchy Breaded Tenders, plenty of the Captain's Seafood, and lots of Finger Foods to choose from. Daily Specials will include: Chicken salad, and Pirates White Pineapple Bacon Pizza. Cold Day Specials will include: Home Made Seafood Mac and Cheese, Chili, and New England clam chowder. \$5.50 Value Meal Deals will include: Meatball Parm w/ Fries and Soda.

Visit Alicia's Pirate Shack this summer for "A Tasty and Unique True Pirate Experience"!

Want to Add Events to the Chamber On-line Calendar?

Want to Keep Your Information Current on the Chamber Website?

These two benefits of membership are available to all Chamber members in good standing. Send an e-mail to info@hamptonchamber.com and put **Member Login** in the Subject line. You will receive a login and a password and instructions on how to get started.

Chamber Welcomes LiveFIT Personal Training Studio



The Hampton Area Chamber of Commerce welcomed **LiveFIT Personal Training Studio** to the area with a ribbon cutting at the new facility. Conveniently located at 105 Lafayette Road, Hampton Falls, NH, LiveFIT Personal Training Studio is a private and spacious training environment that provides clients with the very best service and training experience possible without distractions. Loaded with brand new equipment, they have everything you need to make your goals a reality in an inviting environment not found in commercial health clubs.

Clients never wait in line or are forced to share equipment. If you are tired of the crowds in the larger health clubs, the number of LiveFIT clients training simultaneously is controlled.

LiveFIT offers comprehensive one-on-one fitness programs that are designed to match the right level of training intensity, exercise and duration with your current abilities and create a program that will take you to the next level. Whether your goal is to improve body composition/weight management, cardiovascular endurance, muscular strength or flexibility, your individual program will be designed to work for YOU as an individual.

Pat Morgenstern, Director of Membership Development, Hampton Area Chamber of Commerce, and Charles Fowler, owner of LiveFIT Personal Training Studio, are shown at the ribbon cutting at the new Hampton Falls business. For more information, call 603-929-4999.

Be Wary of Life Insurance Scams

A recent article in the newspaper warned about a telephone scam trying to sell life insurance, where the real purpose is to inquire about and use personal information for identity theft.

Not all scams are meant to solicit personal information for identity theft, some are simply meant to make quick money, but you can never be too certain. No matter how large or small the scam is, you never want to be the victim.

Here are some helpful tips to avoid being a victim of a scam:

- Never give out personal information over the phone, unless you have called your financial institution or a business that may require your personal information for verification. If someone calls you telling you they need your personal information, hang up before giving out any information!
- If a sales person calls with an offer that seems too good to be true it probably is. There have been many cases of scams where the caller or salesperson says that in order to reap the benefits of a free vacation, you have to pay a small fee upfront now, and you pay the money upfront and never hear from the person again.
- Ask for receipts for all transactions! If any sales person comes by your house to sell you something, be sure to ask for a receipt. If the receipt seems phony or they cannot produce one, end the sale right away.
- Do not respond to emails asking you to confirm personal information. This includes those from a financial institution, PayPal, or eBay. Links in the emails are often phony. If you have concerns, contact the bank that the email came from.
- Before investing with a company or buying something from them, whether it be online or door to door, be sure you thoroughly investigate the business and whether it is legitimate or not. Just a quick search on Google can turn up companies that have been reported for scamming others!

Article Courtesy of

TOBEY & MERRILL INSURANCE

20 High Street, Hampton, NH 03842

1-800-416-7655

The Internet has made scams even easier for a con artist to get away with, but there are still other resources scam artists are using, so be sure to keep your eyes and ears peeled for those calling or stopping by your house! A great website to check out potential scams is www.consumerfraudreporting.org.

Toast – Continued from page 1

Old Salt, and Tavern at River's Edge. Restaurateurs will compete for the prestigious award "BEST OF TOAST TO THE COAST". Who will be "Top Chef" on the Seacoast? Restaurant space is still available, contact the Exeter Area Chamber of Commerce at (603) 772-2411 to participate in this amazing event.

The "Toast to the Coast" is simply the most popular event of the year attendee-wise. So a word to the wise being sufficient, we urge you to get your tickets early – you'll also pocket \$10 savings by buying in advance.

Doors open at 6:30 pm, the tasting reception is \$35.00 in advance or \$45.00 at the door. Tickets may be purchased at the following locations: the Hampton Area Chamber of Commerce, 1 Lafayette Road in Hampton, (603) 926-8718; the Exeter Area Chamber of Commerce, 120 Water Street in Exeter, (603) 772-2411; and La Cave a Vin, 103 Water Street in Exeter, (603) 777-9996. Order tickets on line at www.hamptonchamber.com or www.exeterarea.org.

This event is generously underwritten by Ocean Bank. Also sponsored in part by Aquarion Water Company. Sponsorship opportunities are still available. Contact the Hampton Area Chamber of Commerce at (603) 926-8718, ext. 102; or the Exeter Area Chamber of Commerce at (603) 772-2411.

2008 Toast to the Coast Committee Members Hold First Meeting



Pictured from left are: Molly McGuire, Exeter Chamber; Ginni McNamara, Hampton Chamber; Laura Hartman, La Cave A Vin; Bob Krieger, Krieger and Company; Kelly Hutchinson, Ocean Bank; and Julie Clement, Ocean Bank

Chamber Officers

Chairperson
Eileen Nevins
Law Office of Eileen Nevins

1st Vice Chairman
Dean Merrill
Tobey & Merrill Insurance

2nd Vice Chairman
Tim Noonis
Unitil Corporation

Treasurer
Robert Jones
The Provident Bank

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B.J. "Doc" Noel

Assistant to the President
Katie Curran

Director of Special Events
Ginni McNamara

Director of Membership Development
Pat Morgenstern

Office Assistant
Sherrill Ayles

Reception
Sandy Flesher

Hampton Area Chamber of Commerce
One Lafayette Road
P.O. Box 790
Hampton, NH 03843
Phone: (603) 926-8718
Fax: (603) 926-9977

Membership Renewals

Bailey Beach Resort
Bayside Distributing, Inc.
BES Specialties
Best Western Wynwood Hotel & Suites
Hampton Airfield
Hampton Physical Therapy
Hampton Vision Center
Hamptonbeach.com
The Hamptons Real Estate
Harris Real Estate
Hydro Air Heating & Air Conditioning
Edward Jones Investments
Kimball Auto Body
The Kittery Outlets
Knowledge Learning Corporation
Marion's Flower Shop
Ocean Air Properties, LLC
Ocean Bank
Performance Business Solutions, LLC
Ray's Seafood
Remick & Gendron Funeral Home
Richmond Suites Condominiums
SCORE-Chapter 185
Seabrook Greyhound Park
Seacoast United Soccer Club
Seascape Inn at Plaice Cove
Tuck Museum
WAL*MART
D.B. Warlick & Company
Widow Fletcher's Tavern
Yankee Fisherman Co-op

Thank you for your continued support and investment!

"BUSINESS AFTER HOURS"
OLD SALT EATING AND DRINKING PLACE
Wednesday, April 16, 2008, 5:30-7:30 pm
SEA KETCH
Wednesday, May 21, 2008, 5:30-7:30 pm
Visit www.hamptonchamber.com for more information on Chamber events



Meet the Chamber Staff!

Best wishes from all of us to our members!

Pictured from left are: Joe Bolis, Sandy Flesher, Kathy Follansbee, Ginni McNamara, Sherrill Ayles, Bob Houle (seated in front), Katie Curran, Pat Morgenstern, and Doc Noel.



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