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HAMPTON AREA TIDINGS

June 2008



Hampton Area Chamber of Commerce Monthly Newsletter

The Hampton Area Chamber of Commerce Announces

2008 Summer Kick Off Party

The Hampton Area Chamber Of Commerce invites you to celebrate the beginning of the Summer Season aboard the Lady Audrey departing from Eastman's Docks in Seabrook, NH on June 12, 2008 from 1:30 pm to 6 pm. Relax and have fun inside or outside aboard the newest party boat in Eastman's fleet. This event is generously sponsored by Harris Real Estate and Ocean Bank. Sponsorships are still available.

Join the Chamber for an afternoon of maritime merriment. Pack your camera, sunglasses, sunblock, rubber sole shoes, as well as warm clothing (it is often cooler at sea) for this memorable event. The Summer Kick Off Whale Watch includes a delightful lunch provided by O'Brien's General Store Deli, lots of yummy treats provided by Hostess Cupcakes, a variety of soft drinks provided by Seacoast Coca Cola, cool tunes & excitement with Party Time DJ's Johnny B & Laurie, raffle prizes, and LOTS OF FUN! A cash bar with cold beer and wine will be available.

Tickets are \$40.00 per person and space is limited. **Don't miss the boat: only 125 tickets will be sold - ORDER TODAY!**

For sponsor information and to order tickets call 603-926-8718. Tickets are also available on line at www.hamptonchamber.com.



WAITING FOR THE BOAT

Ginni McNamara, *Director of Special Events*
and Katie Curran, *Assistant to the President*

THE HAMPTON BEACH SEAFOOD FESTIVAL COULD USE A FEW HUNDRED GOOD VOLUNTEERS on SEPTEMBER 5, 6, and 7!

Though many Hampton area residents are already lining up to get their assignments for this 3 day extravaganza – Friday, Saturday & Sunday, September 5, 6 & 7, many, many more are needed – and you too can become a volunteer. It's a fun place to meet new people, re-acquaint with old friends and take pride in showing off Hampton Beach. Some of the positions available are traffic control, crossing guards, coke sales, etc.

Your efforts will be rewarded with a crew t-shirt and one of the best parties you'll ever attend with dozens of door prizes including round trip airline tickets from Southwest Airlines. So what are you waiting for? Join your friends and neighbors by calling the Hampton Beach Seafood Festival Hotline at 603-926-8718 ext. 104, or go online and register now at www.hamptonbeachseafoodfestival.com.

Proudly Serving Hampton, Hampton Beach, Hampton Falls, North Hampton, Rye & Seabrook

MEMBER NEWS

Charles R. Cullen, president and CEO of **The Provident Bank** announced another strong year of earnings and growth at the 180th annual meeting. In addition, Maria Dumke of Waterline Industries in Seabrook was elected as a Corporator and John Bosen of Bosen & Springer, PLLC in Portsmouth was elected to the Board of Trustees.

In his address to the Corporators, Cullen highlighted the bank's successes in 2007. "Despite a slowing economy and increasing regulatory and technology requirements, we continue to grow and prosper because of our solid structure and clear strategy," said Cullen.

"2007 was another year of growth for The Provident Bank. Our total assets increased by 8% to \$388 million. Our loan portfolio grew to \$274 million, an increase of 6% over 2006. The retail deposit base grew to \$265 million. Provident Financial Advisors, the investment and financial planning division of The Provident Bank, increased assets under management to \$96 million, an increase of 5% over 2006," continued Cullen.

"Additional highlights from 2007 included the launch of our new website, online loan application functionality, and an extensive renovation of our Route 110 Amesbury branch, all to better serve our customers. We continued to broaden our commercial products and services with the introduction of Remote Deposit Capture. We also held a 3-day celebration of the 10th Anniversary of our Lobby for the Arts Program," stated Cullen.

The Provident Bank has a distinguished record of investing in the communities it serves and last year donated \$234,000 to a large number of non-profit organizations. Since 1998, the bank's philanthropy exceeds \$2.9 million.



Maria Dumke

At the meeting, Maria Dumke was elected as a new Corporator of the Bank. Dumke is the Vice President of Finance and Administration at Waterline Industries in Seabrook, New Hampshire. She resides in Newcastle, New Hampshire.

Elected to the Board of Trustees of the Bank was John Bosen. He is a partner in the law firm of Bosen & Springer, PLLC in Portsmouth, New Hampshire. Attorney Bosen lives in Stratham, New Hampshire. Bosen became a Corporator of the Bank in 2005.

"We are pleased to welcome Maria to the Provident family as a Corporator, and to have John elected to the Board of Trustees. They are both well-known and well-respected members of the business community and will each bring their unique perspectives to our organization," concluded Cullen.

The Provident Bank, established in 1828, is a community bank with a strong commercial lending focus, and \$388 million in assets. The bank, based in Amesbury, Massachusetts, has branches in Newburyport, Seabrook and Portsmouth. Provident Financial Advisors is a division of the Bank.



John Bosen

WELCOME NEW MEMBERS

The Chamber welcomes **Thomas and Associates**, financial planning and financial advisory firm. Kathleen Thomas, CFP, CLU, CIMA has been a Financial Planner for 15 years. She is a private wealth advisor with Ameriprise Financial Services in Hampton at One Park Avenue, Suite 4. Thomas states, "My role allows me to work with clients in a customized way that I truly enjoy. I knew right away that I wanted to build a business that would be a resource to clients that they could count on, one with a personal connection where each client understands how much their relationship is valued by us."

The office is staffed with three full time and one part time employees who work to deliver the level of service clients have come

CHAMBER CONNECTION

A Daytime Networking Event

Wednesday, July 2, 11:30 to 12:30

Featured Speaker: **FRAN QUINN**
Seacoast Asset Management

Hampton Area Chamber members and their guests are invited to join us for this straightforward networking opportunity at the Chamber office, One Lafayette Road, Hampton, on the first Wednesday of most months from 11:30 to 12:30. Attendees will meet other professionals to make contacts and expand visibility for their businesses. There will be time for a short infomercial about your business, a featured speaker will present a topic of interest, and the rest is all about networking.

Contact Katie Curran at (603) 926-8718, ext. 104 or e-mail katie@hamptonchamber.com to reserve a spot. Space is limited to the first 25 reservations received. **Reservations are required.** An e-mail confirmation will be sent to each month's attendees.

to expect. Clients are looking for a variety of things. Asset management is a priority, as are refinancing, home or investment purchases, business planning, estate planning, as well as retirement and college planning. Clients benefit by having their ideas analyzed and assisted in the decision process. Long term relationships evolve over a lifetime. Says Thomas, "Watching their families grow and helping them accomplish what they desire through planning give me a great sense of satisfaction."

Contact Kathleen Thomas at Thomas and Associates, One Park Avenue, Suite 4, 603-758-1072 or email kathleenmthomas@ampf.com.

Spectrum Home Services, a company specializing in complete home services for baby boomers, busy homeowners and America's growing senior population, has recently scheduled to open a franchise in Hampton Falls, NH to service Rockingham County New Hampshire and Essex County Massachusetts residences on July 1, 2008.

Spectrum Home Services is a unique concept within the home services industry. The company specializes in five core service areas, house cleaning, handyman, yard care, senior care and senior relocation. This unique approach to offering multiple services under one roof promises to revolutionize the home services industry. With over thirty offices in 19 states the grand opening of the Hampton Falls office represents the first office to open in New Hampshire.

The Hampton Falls franchise is owned and overseen by Dr. Susan M. Behan. Dr. Behan graduated from Hamilton College in Clinton, NY in 1995 with a Bachelor of Arts Degree followed by completing



Dr. Susan Behan

Continued on page 3



The American Red Cross will be holding a series of blood drives this summer at the Hampton Beach Welcome Center, 180 Ocean Boulevard. These drives will be held each Tuesday in July starting July 1st and each will run from 10:00 a.m. to 4:00 p.m.

The summer is a difficult time for the Red Cross to collect the blood that is needed for hospitals, so they are asking all eligible donors to give the gift of life. For more information on this or other blood drives in the Seacoast area please call 1-800-GIVE-LIFE.

Continued from page 2

her Doctorate of Optometry at Pennsylvania College of Optometry in 2000. Dr. Behan lives in Hampton with her husband Michael, son Ryan, and daughter Maggie. According to DT. Behan, "there is a great need for these types of quality affordable services in the Rockingham and Essex County areas."

Tony Nelson, President of SHS Franchising s"Sd, "seniors are not the only market Spectrum Home Services focuses on. Spectrum Home Services provides services to baby-boomers and homeowners as well. We are the nation's foremost provider of quality home services under one roof. Our goal is to provide our customers with a safe, comprehensive and hassle free way to order all of their home services."

The Hampton Falls, NH franchise will soon be providing services to Rockingham County and Essex County residents. To learn more about all the services that will be offered by the Hampton Falls, NH franchise visit us at www.spectrumhomeservices.com or email Dr. Behan at sbehan@spectrumhomeservices.com.

Jim Dearden, a financial service representative of **MetLife** New England Agency, and Jeremy Lovett, a property and casualty specialist of MetLife Auto and Home, have joined forces and opened a MetLife office in downtown Hampton at 441 Lafayette Road.

A ribbon cutting and open house will be held on Thursday, June 26 at the new office. Snoopy will be there to greet visitors between the hours of 12:00-7:00 pm. Stop in and say hello to Jim, Jeremy, Angela, Lisa, and Snoopy. For more information, call 603-778-4400.

The Hampton Area Chamber of Commerce welcomed Elizabeth Grady Skin Care Salon to its new location with a ribbon cutting during the grand opening celebration. Relocated to a spacious new



salon at 35 Lafayette Crossing (Shaw's plaza) in North Hampton, owners Laurel Carter and Cynthia Cangiamila and their expert staff cater to their clients with spa services, featuring facials, microdermabrasion, manicures, pedicures, massage, body treatments, and makeup application

with special instructions. An exclusive line of products are formulated for Elizabeth Grady Skin Care Salons from fine natural ingredients. The products are used in the salon and are available for purchase. Gift certificates are always available.

Elizabeth Grady Salons have been in business since 1978 in Boston, and the North Hampton salon has been in the area since 1984. The rapid growth of the local business led to the relocation to the new space. The North Hampton Elizabeth Grady Salon has been involved with the community through donations to fundraising events and auctions for businesses, various clubs, and schools.

Their philosophy embraces professionalism and an innovative approach to skin care, and dedication and an unwavering regard in the best interest of their customers. These underlying strengths are the foundation of the success of the Elizabeth Grady skin care salons and company. With emphasis placed on individual consultation and clinical analysis, their expertly trained estheticians provide professional treatments and a prescribed home care program. Their goal is to promote the achievement and maintenance of healthy skin for all people, young and old, male and female alike. Their commitment to

serve the best interests of the customers is reflected in the quality of their products, competitive pricing, and above all excellence in customer service.

For more information, contact Elizabeth Grady Skin Care Salon at 603-964-9492. In the photo: The staff and owners of Elizabeth Grady Skin Care Salon in North Hampton welcomed clients and guests to their new location with a ribbon cutting. Pictured are (front row): Cindi Rower, massage therapist; LeeAnn Palis, esthetician, manicurist; Cynthia Cangiamila and Laurel Carter, co-owners and estheticians; Holley Kazakis, esthetician, massage therapist; Kristen Poulin, massage therapist. (Back row) Courtney Ruffin, esthetician, manicurist; Pat Morgenstern, Hampton Area Chamber of Commerce; Lisa Bailey, esthetician, manicurist; Michelle Hobbs, event staff; Tracey Conti, esthetician, manicurist.

Dr. Douglas A. Wine is pleased to announce the opening in Hampton of the newest location of **D-Tox International**, a new, innovative health company offering a unique, non-invasive solution to Dtox and regenerate the body. This advanced, high-tech process elimi-

nates unwanted toxins in 24 minutes-naturally. Unlike conventional cleansing, they are able to Dtox at a cellular level targeting every part of the body in a fraction of the time. The growing popularity of this process has expanded Dr. Wine's spa locations to six, in the Boston area and now in Hampton.



Dr. Wine explains that similar to what your body produces naturally, positive and negative ions are transmitted via water into the body through your feet which "jump start" the body's natural detoxification process. The feet are used simply because the largest amount of sweat glands are found in the feet. The changes in the ionic field allow for the body to eliminate what it does not need or want. The level of energy used for the detoxification process helps restore cells to healthy function. This energy level has been proven to create more cellular ATP (adenosine tri-phosphate), more commonly known as cellular energy. This increase in ATP allows the cells to function and regenerate at a higher rate. The ability to work at a higher rate allows the cells to better withstand physical, chemical, and emotional stresses. The toxins become visible as they extract into the water as clients sit back and relax with their feet placed into a Dtox tiled bath. 24 minutes after a silver array is placed into the water, the client has experienced the first natural and non-invasive body cleansing. It is claimed that positive health changes will be noticed as treatments continue.

Additional services offered at the spas are oxygen treatment and scientifically advanced ultra liquid health formulas for multi-nutrition or weight loss. For more information on this innovative new business, contact D-Tox International and Dr. Wine at 603-929-2028 or visit www.dtoxinternational.com. Stop by on Thursday, May 29 from 4:00-8:00 pm for the grand opening event at D-Tox International, 58 Winnacunnet Road, Hampton to learn more about the process. In the photo: The Hampton Area Chamber of Commerce celebrated with Dr. Doug Wine at the opening of the Hampton location of D-Tox International at 58 Winnacunnet Road. Pictured at the ribbon cutting are (from left): Chamber representatives Dean Merrill and Debbie Hill, Tobey & Merrill Insurance; Carolyn Duffy, Debra Wine, and Dr. Doug Wine of D-Tox International; and Pat Morgenstern, Hampton Area Chamber of Commerce.



Breakfast Hill Golf Club to Host Hampton Area Chamber of Commerce "Business After Hours"

Wednesday, June 18, 2007, 5:30-7:30 pm

Rain or Shine in the Beautiful Function Room!



The beautiful backdrop of Breakfast Hill Golf Club will once again set the scene for a much anticipated summer networking event, the Hampton Area Chamber of Commerce Business After Hours on June 18. Hors d'oeuvres and a cash bar will be available.

Always popular at this Business After Hours and returning this year is the Putting Contest. Guests will sign up and compete for a share of the signup fee and bragging rights for the year. Now that Breakfast Hill boasts a spacious function room and restaurant, there are no worries about the weather for the June 20 event, and parking is free on the grounds.

Breakfast Hill Golf Club has been ranked by Golf Week Magazine in the Top 5 Public Courses in New Hampshire. The Club is available year round as a function facility for any occasion. There is also a full service restaurant and pro shop. Bookings are currently being taken for golf outings of all sizes. Call (603) 436-5001 for more information or to book your event.

Business After Hours is open to Hampton Area Chamber members and their guests. For information on joining the Chamber, call (603) 926-8718, ext. 103 or visit www.hamptonchamber.com.



Chamber Officers

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Eileen Nevins

Law Office of Eileen Nevins

1st Vice Chairman

Dean Merrill

Tobey & Merrill Insurance

2nd Vice Chairman

Tim Noonis

Unitil Corporation

Treasurer

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Chamber Staff

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Katie Curran

Director of Special Events

Ginni McNamara

Director of Membership Development

Pat Morgenstern

Office Assistant

Sherrill Ayles

Reception

Sandy Flesher

Hampton Area Chamber of Commerce

One Lafayette Road
P.O. Box 790

Hampton, NH 03843
Phone: (603) 926-8718
Fax: (603) 926-9977

Membership Renewals

Artichokes, The Heart of the Kitchen
Brown's Seabrook Lobster Pound
Buc's Lagoon Ltd.
Captain's Cove Adventure Golf Inc.
Eastern ATM Inc.
The Portsmouth Meat House
J.P. Pontbriand
Relco Kohlhas Electric Inc.
Rye Beach Motel & Cottages
Seabrook Tire & Auto Inc.
Seacoast Bingo
Sovereign Bank
Youngclaus & Company

Thank you for your continued support and investment!

"BUSINESS AFTER HOURS"

BROTHERS NORTH RESTAURANT

Wednesday, July 16, 2008, 5:30-7:30 pm

Visit www.hamptonchamber.com for more information on Chamber events



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www.allegraportsmouth.com
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Hampton Area Chamber of Commerce
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