

Underwritten by



TIDINGS

HAMPTON AREA

December 2006  Hampton Area Chamber of Commerce Monthly Newsletter

The Hampton Area Chamber of Commerce Launches a NEW Employee Benefits Program for Chamber Members

The Hampton Area Chamber of Commerce has formally endorsed a partnership with Patriot Healthcare, Northeast Delta Dental, Genworth Financial and CBA/EBPA to offer an employee benefits program to their members.

The program includes health insurance from Patriot Healthcare; dental insurance from Northeast Delta Dental; life, long-term and short-term disability, and dental from Genworth Financial; and third party administration will be handled by CBA/EBPA.

The combined offering will not only save employers money, but it will save them time through a consolidated quoting, enrollment, and billing process and a single ID card for the benefits that they offer their employees. This unique program will only be available to chamber members and will be sold by brokers who are active members in their local chamber.

According to B.J. "Doc" Noel, president of the Hampton Area Chamber of Commerce, "This is a project we have been working on for some time. We wanted to give our members the ability to do "one-stop shopping" for their employee benefits and this approach has successfully combined a number of cost saving strategies that result in a very competitive offering."

To obtain more information and specific details about the new insurance offering, Chamber members are encouraged to contact a qualified member agent. For a list of insurance agents who are members of the Hampton Area Chamber, e-mail katie@hamptonchamber.com.

FINAL CALL!

2007 Hampton Beach Visitors Guide



There is a LIMITED amount of advertising space still available in the 2007 Hampton Beach Visitors Guide produced by the Hampton Area Chamber of Commerce. Publication date early February 2007.

Call Bob Houle at (603) 926-8718, ext. 104, or on his cell phone (603) 502-1556 by DECEMBER 15th to be included.

Happy Holidays!

Wishing You a Joyous Holiday Season and a Prosperous New Year

From the Chamber Staff . . .

Doc, Ginni, Katie, Sandy, Robin, Bob, and Pat

Holiday Auction a Success! Proceeds Fund Christmas Parade Bean Insurance Agency Event Underwriter for Second Year

The 2006 Holiday Auction once again generated enthusiasm and delight as bidders filled the Ashworth By The Sea ballroom. Chocolate flowed on a tall fountain with treats of all kinds for dipping, and there were tables of hors d'oeuvres and desserts to fuel the bidding fever, as everyone perused the program and planned their strategy. There were tickets to athletic events, airline tickets, sports memorabilia, lots of gift certificates for restaurants, spas, shopping, and theater, flight lessons, a bicycle, goods and services of all kinds, grouped in coordinated packages for easy gift ideas. Auctioneers Doc Noel and Parker Ryan kept the action moving along, as the "gift hostesses" displayed the items to all.



Bean Insurance Agency was the Event Underwriter for the second year. The Chamber appreciates their outstanding generosity. The other sponsors were: Allegra Print & Imaging, Seacoast Media Group, Waste Management, Sanborn's Fine Candies, Unital, Thibeault Properties & Investments, Southwest Airlines, and Giuseppe's Italian Sausage.

The items donated by area business and individuals are what made the event a success and supported the 2006 Hampton Children's Parade "An Old Fashioned Christmas". Thank you all for each and every donation.

Proudly Serving Hampton, Hampton Beach, Hampton Falls, North Hampton, Rye & Seabrook

MEMBER NEWS

A Message from SCORE

- Perspective - What - Who - Where?
- SCORE is sponsored by U.S. Small Business Administration
- Counselors to America's Small Business
- Formerly known as Service Corp of Retired Executives

The mission of SCORE is to provide, at no cost to our clients, professional guidance and information, accessible to all, to maximize the success of America's existing and emerging Small Businesses.

SCORE is dedicated to entrepreneur education and the formation, growth and success of Small Businesses nationwide. Each year, SCORE's 10,500 plus volunteers contribute to the growth of our nation's economy by providing free confidential business counseling, mentoring and low-cost, high impact training workshops on topics most relevant to today's business climate, to over 300,000 aspiring entrepreneurs and existing Small Business owners.

Since 1964, SCORE's expert volunteers have donated more than 10 million hours providing services, from 389 chapters throughout the United States and its territories. On the Internet, SCORE has provided services to more than 6.5 million clients.

Seacoast SCORE is proud to be part of the 185 men and women volunteers who staff 5 chapters and 2 branches in New Hampshire.

We value our diverse client base and ensure that our interactions are professional, beneficial and efficient.

We strive to be the "best", by consistently delivering high quality products and services. The knowledge and experience of our volunteers will ensure the long-term viability of our organization.

Our interactions with our clients, our partners, and co-volunteers occur within a code of moral and ethical conduct that is above reproach.

SCORE is the most recognized and utilized supplier of Volunteer Counseling and Mentoring services to American Small Business.

Seacoast New Hampshire Chapter of SCORE has 32 men and women who have a wide range of business expertise.

For more information on SCORE, please visit our Website at: WWW.SCOREHELP.ORG. For local contact: 195 A Commerce Way, Portsmouth, NH 03801. Phone: 603-433-0575, Fax: 603-433-0576, E-Mail: INFO@SCOREHELP.ORG.

Allison Field, Senior Vice President of Retail Banking for **The Provident Bank**, recently announced the promotion of Stephanie Lee to Assistant Branch Manager for the Bank's Seabrook location. Stephanie reports to Bill Mazzola, Seabrook Branch Manager.

In her new role, Lee shares responsibility for the daily operations of the branch, including having a primary customer service role and branch supervision. According to Bill Mazzola, "Stephanie is a great addition to the Seabrook team. Her banking experience, professionalism, and positive attitude will contribute to the team's continued success."

Lee joined The Provident Bank in 2003 as a part-time teller, and was promoted to Senior Teller for the Haverhill Road branch, where she later became Head Teller. Lee is enrolled at Northern Essex Community College, where she is pursuing an Associate's Degree in Business. She resides in Amesbury, MA.

The Harvest Festival Open House Fundraiser for Cross Roads House was a Huge Success! Sponsored by **Seacoast Region Real Estate Sales and Rentals LLC**, and hosted by the homeowner, Nadine King, the October 26th event raised over \$1,000 from the generous donations of local businesses, independent vendors, and attending Realtors.

The event was given in memory of the former homeowners and long-time Seacoast area residents, Claire and Norman Rogers of 95 Little Bay Road in Newington. Their lovely antique reproduction cape with an authentic Rumford fireplace is currently listed for sale by Seacoast Region Real Estate Sales and Rentals LLC at the list price of \$414,900. You may reach the listing agent, Ruthie Scott-Robson directly on her cell-phone at (603) 396-1225 for a private showing.

Pictured here are (from left): Ruthie Scott-Robson, listing agent SRRE; Chris Sterndale, Executive Director Cross Roads House; Nadine King, Hostess/Homeowner; and Martha Stone, Development Director Cross Roads House.

Located at 600 Lafayette Road in Portsmouth, NH, Cross Roads House provides housing for the homeless and case management to its residents to lead to successful transitions back to private housing. Martha Stone, Development Director for Cross Roads House also attended the event and provided valuable information and insight about homelessness in the area to those attending. She can be reached at (603) 436-2218.



Emmith Business Solutions, a provider of professional QuickBooks support services and an Intuit Authorized Training Center, would like to announce the addition of two new staff members. Lynda Dow, Bookkeeping Specialist, is working from the Newburyport, MA office and serves clients in the greater Newburyport area. Donna Sovie, Bookkeeping Specialist, is working from the new Hampton, NH office with clients from southern NH to Lawrence, MA. Lynda can be reached at (978) 499-0090 or Lynda@emmith.com and Donna can be reached at (603) 926-EBS3 or donna@emmith.com. To learn more or schedule an initial consultation for your business, please visit www.emmith.com.

Membership Renewals

Area HomeCare & Family Services, Inc.
Beachside Bookkeeping Services
Best Western Seabrook Inn
Betty LaBranche Agency
Connecticut Village
Dermisense
Gauron Fisheries, Inc.
Hillcrest Motor Inn
Mari-Anne Motel
Millenium Engineering, Inc.
Odyssey House
Seacoast Credit Union
US Artistic Embroidery Inc.
Widow Fletcher's Tavern
William F. Bird Real Estate

Thank you for your continued support and investment!

Welcome New Members

Present Perfect is a home, garden, and gift boutique located in downtown Hampton. Inside, there is everything from greeting cards to one-of-a-kind designer jewelry. There is also seasonal apparel, crystal chandeliers, and hand crafted furniture. In the spring and summer, there are birdbaths, garden statuary, and wind chimes like no others. During winter and fall, designer seasonal apparel, holiday decorations, and gifts can be found. A specialty of Present Perfect is the outstanding gift packaging. Many of the items offered cannot be found anywhere else. A visit to Present Perfect is necessary to get the full sense of the magnificent things inside this truly unique boutique. Ask about suggestions for corporate gift giving.

Present Perfect is located at 457 Lafayette Road in Hampton. Call (603) 926-3340 for more information.

VOIP systems integrator, delivering VONEXUS Enterprise Interaction Center (EIC) – the first standards-based “100% Microsoft®” software based IP PBX developed exclusively for Small & Mid-Size Businesses that rely on Microsoft® and Intel® technologies. **Basix Automation Integrators** has been helping organizations throughout New England reduce operating costs and improve efficiency with advanced IP-based control systems for 30 years. Their experience designing and installing IP-based control systems reduces energy bills, protects your facilities investment through streamlined automation, security and access control systems, and increases the productivity of your maintenance staff with advanced software systems and centralized administration.

VONEXUS, as their integrated communications technology partner, delivers an effective single, pre-integrated phone and Unified Communications platform to manage calls, ACD, voice mails, IM, IVR, Audio Conferencing, CTI, e-mails, faxes and web chats, along with an open architecture that easily integrates Microsoft Dynamics® solutions (CRM, Great Plains, Navision, Solomon, AXP), XP, .NET, Outlook and other desktop applications to lower voice, data, and network support costs.

For more information, visit the website www.BASIXAI.com.

Together in HIS Name, a locally owned Christian store and café, is now open for business. The store features a wide variety of Bibles,



books, music, videos and home décor items, along with a great assortment of kids and young-adult merchandise. Conveniently located on US 1 at 27 Lafayette Road in North Hampton, the store provides an easy-to-shop environment that encourages browsing for just the right book, CD or gift. Relax in the café with friends

for some great fellowship – or enjoy a cup of coffee while you check out the latest best seller!

Marlene Honan, co-owner along with her husband, Dennis, commented, “We are excited to now be open and serving all Christians in the Seacoast area. As residents of North Hampton, we are honored and privileged to open our store in the community that we live.”

A ribbon cutting was held recently at the grand opening celebration of Together in HIS Name. Dennis and Marlene Honan cut the ribbon, while store employees, customers, guests, local dignitaries, and representatives from the Portsmouth and Hampton Area Chambers of Commerce looked on.

Call (603) 964-8855 for more information.

Scenes from 2006 Auction “A Chocolate Covered Christmas”



*Thank You to All the
Businesses for their
Generous Donations of
Auction Items!*

*Proceeds Go To Support
the 2006 Children's
Christmas Parade.*



**WIDOW FLETCHER'S TAVERN and OCEAN NATIONAL BANK
OFFER HOLIDAY CHEER AT
HAMPTON AREA CHAMBER OF COMMERCE
"BUSINESS AFTER HOURS"**

Wednesday, December 13, 5:30 to 7:30 p.m.

Chamber Staff

President

B.J. "Doc" Noel

Assistant to the President

Katie Curran

Director of Special Events

Ginni McNamara

Director of Membership

Development

Pat Morgenstern

Office Assistant

Robin Foley

Reception

Sandy Flesher

**Hampton Area Chamber
of Commerce**

One Lafayette Road
P.O. Box 790

Hampton, NH 03843
Phone: (603) 926-8718
Fax: (603) 926-9977

The atmosphere at Widow Fletcher's Tavern is cozy, comfortable, and welcoming year round, but imagine an English pub all decked out for the holiday season, with your friends and colleagues around to help you celebrate. Widow Fletcher's will be the scene for the Hampton Area Chamber of Commerce's Business After Hours on Wednesday, December 13 from 5:30-7:30 p.m. Ocean National Bank is generously co-sponsoring Business After Hours again this year.

Owner Parker Ryan promises food and fun for all attending. There will be a special holiday selection of displayed and passed hors d'oeuvres, and a grand seasonal buffet with turkey, pork, prime rib, and all the trimmings. A cash bar will be available.

Widow Fletcher's Tavern is located at 401 Lafayette Road in the center of Hampton. The name comes from the life story of a young woman and mother in Hampshire County, England, who turned her home into a tavern after



Pictured here (from left) are: Dan Dolan, Ocean National Bank; Pat Morgenstern, Hampton Area Chamber; and Parker Ryan, owner, Widow Fletcher's Tavern, preparing for December 13 Business After Hours.

the untimely death of her husband, a Grenadier in the Hampshire English Militia. Our own Widow Fletcher's Tavern is a popular local gathering place that attracts the famous and not-so-famous alike, including political candidates, who make a special effort to stop by during the campaign season. Widow's offers specials every night and their famous Sunday brunch where the first bloody mary is \$1 with your brunch order. Monday is \$3.50 burgers in the bar, Tuesday is Cheap Date Night with the second entrée at \$9.95, on Wednesday there is Wednesday Wino Night where premium wines are \$5, Thursday is Big Mama Rita Night, and Friday and Saturday Widow's prepares a prime rib special.

Business After Hours is open to Chamber members and others interested in the Seacoast business community. Bring business cards for networking and to qualify for raffle prizes. For more information, call the Hampton Area Chamber of Commerce at (603) 926-8718.

Got An Idea for a Seminar?

We are seeking suggestions from the membership for a series of Brown Bag seminars at the Chamber office in 2007. The format will be 20-25 people, probably at lunchtime, with one or two speakers from the membership presenting a subject, such as identity theft, retirement planning, taxes, etc. E-mail your suggestions to: pat@hamptonchamber.com



**Happy Holidays
from all of us at
Allegra
Print & Imaging!**

Hampton Area Chamber of Commerce
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